

Quarterly Enrollment Report
New York State Office of Managed Care
June, 2004

Wednesday, September 29, 2004

HMOs

Quarter 2, 2004	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Quarter Total	+/- from Prior Quarter		
									Total	MCaid	MCare
Aetna Health Inc. (1160286)	New York	198,192	88,540	15,753	2	0	15,615	318,102	-4.10%	N/A	-3.5%
AmeriChoice of New York, Inc. (1330195)	New York	0	0	48	0	104,286	2,588	106,922	2.08%	2.10%	1.4%
Atlantis Health Plan, Inc. (1430100)	New York	459	6,242	7	0	0	0	6,708	-12.58%	N/A	N/A**
Capital District Physicians' Health Plan (1090384)	Albany	216,425	0	1,244	0	56,889	10,030	284,588	-0.28%	1.53%	3.1%
Cigna Healthcare of New York, Inc. (1180186)	New York	25,840	12,849	3,014	0	0	0	41,703	-11.63%	N/A	N/A**
ConnectiCare of New York, Inc. (1380298)	Tarrytown	0	0	3	0	0	0	3	0.00%	N/A	N/A**
Elderplan, Inc. (1300185)	Brooklyn	0	0	0	0	509	12,639	13,148	1.76%	10.41%	1.4%
Empire HealthChoice HMO, Inc. (1350196)	New York	306,534	11,405	20,497	0	0	54,059	392,495	4.70%	N/A	4.6%
Excellus Health Plan, Inc. (1390598)	Rochester	447,679	25,130	2,935	0	76,345	53,709	605,798	-1.19%	4.86%	-0.6%
GHI HMO Select, Inc. (1410199)	Lake Katrine	34,174	0	257	0	15,086	0	49,517	4.23%	11.45%	N/A**
Health Insurance Plan of Greater New York, Inc. (1050178)	New York	468,644	37,782	10,539	2,567	236,613	108,268	864,413	0.41%	1.83%	1.7%
Health Net of New York, Inc. (1250287)	White Plains	34,495	174,802	2,492	0	0	5,487	217,276	-0.51%	N/A	-0.2%
HealthNow New York Inc. (1140685)	Buffalo	105,010	115,590	671	0	47,544	30,603	299,418	-1.16%	2.04%	1.1%
HealthNow New York Inc. (1141685)	Latham	19,022	60,636	395	0	11,578	16,999	108,630	-1.42%	-4.20%	-1.3%
Horizon HealthCare of New York, Inc. (1400199)	New York	159	0	24	0	0	0	183	-7.65%	N/A	N/A**
Independent Health Association, Inc. (1070680)	Buffalo	229,609	21,912	1,743	228	29,978	25,260	308,730	-0.57%	1.18%	5.6%
Managed Health, Inc. (1280290)	New York	27	0	10	0	1,387	24,721	26,145	11.62%	100.00%	6.7%
MDNY Healthcare, Inc. (1340295)	Melville	36,845	3,473	534	0	0	0	40,852	-3.65%	N/A	N/A**
MVP Health Plan, Inc. (1080383)	Schenectady	288,144	33,410	346	0	1,165	0	323,065	-2.04%	100.00%	N/A**
Oxford Health Plans of New York Inc. (1170186)	New York	42,108	633,374	33,640	0	0	67,764	776,886	3.58%	N/A	92.6%
Rochester Area HMO/Preferred Care (1060579)	Rochester	88,143	6,892	499	0	16,313	50,229	162,076	-2.44%	-14.44%	2.2%
UnitedHealthcare of New York, Inc. (1260187)	New York	2,034	7,783	1,986	0	100,851	10,265	122,919	2.07%	2.92%	4.0%
Vytra Health Plans Long Island, Inc. (1150285)	Melville	55,775	25,103	737	0	9,796	0	91,411	-2.08%	4.96%	N/A**
WellCare of New York, Inc. (1240287)	New York	0	0	0	0	59,059	590	59,649	9.59%	9.66%	2.5%
HMO Quarter 2, 2004 Totals	Penetration Rate: 27.3	2,599,318	1,264,923	97,374	2,797	767,399	488,826	5,220,637			

* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

** indicates that the category does not apply to the plan.

Quarterly Enrollment Report
New York State Office of Managed Care
June, 2004

Wednesday, September 29, 2004

PHSPs

Quarter 2, 2004	Location	Group	POS	Indiv	Conver	Mcaid	Mcare	Quarter Total	+/- from Prior Quarter		
									Total	MCaid	MCare
ABC Health Plan, Inc. (2170195)	New York	0	0	0	0	8,317	0	8,317	N/A**	-5.49%	N/A**
Affinity Health Plan, Inc. (2010186)	Bronx	0	0	0	0	175,729	0	175,729	N/A**	3.50%	N/A**
CarePlus, LLC (2180196)	New York	0	0	0	0	85,416	0	85,416	N/A**	3.87%	N/A**
CenterCare, Inc. (2050188)	New York	0	0	0	0	79,896	0	79,896	N/A**	-1.77%	N/A**
Community Choice Health Plan of Westchester, Inc. (2140295)	Yonkers	0	0	0	0	14,534	0	14,534	N/A**	4.50%	N/A**
Community Premier Plus, Inc. (2200196)	New York	0	0	0	0	63,327	0	63,327	N/A**	5.83%	N/A**
HealthFirst PHSP, Inc. (2090194)	New York	0	0	0	0	237,561	0	237,561	N/A**	5.48%	N/A**
HealthPlus, Inc. (2100195)	Brooklyn	0	0	0	0	211,911	0	211,911	N/A**	1.60%	N/A**
Hudson Health Plan, Inc. (2040287)	Tarrytown	0	0	0	0	38,717	0	38,717	N/A**	4.97%	N/A**
MetroPlus Health Plan , Inc. (1130185)	New York	0	0	0	0	196,202	0	196,202	N/A**	3.00%	N/A**
Neighborhood Health Providers, LLC (2150195)	New York	0	0	0	0	84,548	0	84,548	N/A**	0.58%	N/A**
New York State Catholic Health Plan, Inc. (2060193)	Rego Park	0	0	0	0	209,342	0	209,342	N/A**	2.91%	N/A**
SCHC Total Care, Inc. (2020487)	Syracuse	0	0	0	0	20,905	0	20,905	N/A**	3.30%	N/A**
St. Barnabas Community Health Plan (2130195)	Bronx	0	0	0	0	24,888	0	24,888	N/A**	2.80%	N/A**
Suffolk County Department of Health Services (2110295)	Hauppauge	0	0	0	0	13,431	0	13,431	N/A**	2.00%	N/A**
The New York-Presbyterian Community Health Plan, Inc. (2160195)	New York	0	0	0	0	53,250	0	53,250	N/A**	3.33%	N/A**
Univera Community Health, Inc. (2190696)	Buffalo	0	0	0	0	16,722	0	16,722	N/A**	10.98%	N/A**
PHSP Quarter 2, 2004 Totals	Penetration Rate: 8.0%	0	0	0	0	1,534,696	0	1,534,696			

* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

** indicates that the category does not apply to the plan.

Quarterly Enrollment Report
New York State Office of Managed Care
June, 2004

Wednesday, September 29, 2004

Managed Care Quarter Summary

<u>Full Capitation</u>	<u>Group</u>	<u>POS</u>	<u>Indiv</u>	<u>Conver</u>	<u>Mcaid</u>	<u>Mcare</u>	<u>Total Full Capitation</u>
<u>Quarter 2, 2004:</u>	2,599,318	1,264,923	97,374	2,797	2,302,095	488,826	6,755,333
<u>Previous Quarter:</u>	2,631,792	1,306,583	100,798	2,830	2,231,020	417,381	6,690,404
<u>Change from Prior Quarter:</u>	-32,474	-41,660	-3,424	-33	71,075	71,445	64,929
<u>% Change from Prior Quarter</u>	-1.2%	-3.2%	-3.4%	-1.2%	3.1%	17.1%	1.0%

Partial Capitation

<u>Total Partial Capitation (Medicaid):</u>	14,840
<u>Total OTHER Medicaid:</u>	11,260
<u>TOTAL MEDICAID:</u>	2,328,195

Total Capitation

<u>All Categories This Quarter:</u>	6,781,433
<u>Total Capitation Previous Quarter:</u>	6,715,969
<u>Penetration Rate for all Managed Care:</u>	35.4% *
<u>Total % Change from Prior Quarter:</u>	1.0%

* 19,157,532 -- 2004 Estimated Census, NYS Department of Economic Development

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.